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July 25th, 2024

Coastal Connections
2085 Sperry Ave
Ventura, Ca 93003

Dear Valued Partners,

For 22 years, Coastal Connections has thrived by prioritizing the needs of our customers, employees, vendors, and the community. We have always believed that success comes from doing what is best for all our stakeholders. Today, we are excited to announce the next step in our journey to enhance our growth and success: partnering with a larger organization while maintaining our dedicated team and location.

After receiving interest from companies worldwide, we have chosen to join Impact Electronic Solutions (Impact ES). Impact ES shares our commitment to quality and innovation, serving a similar customer base with custom products manufactured in four locations across the United States, with Coastal Connections becoming their fifth location. They specialize in turnkey solutions, from exclusive services to comprehensive manufacturing, troubleshooting, and bottom-up design. Impact ES will enable us to expand our offerings and provide even greater value to our customers in sectors such as medical, defense, aerospace, space, unmanned systems, autonomous robotics, industrial/commercial, and instrumentation. By acquiring Coastal Connections, Impact ES will add fiber optic cables to their product lineup, complementing their existing offerings.

This partnership will enable Coastal Connections to accelerate our facility expansion and increase our workforce to better serve our customers. Our customers will benefit from a single source for a more comprehensive range of products. We genuinely see this merger as a win for everyone involved.

Most importantly, we want to extend our heartfelt thanks to all of you. Your support has been instrumental in our success, and we deeply appreciate your contributions and partnership. We want to emphasize that the both of us will continue to be here running the business, and the team and location will remain unchanged. We look forward to continuing our collaboration and achieving even greater heights together in the years to come.

Warm regards,

Andy Devine
President, Coastal Connections
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Nancy Devine
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We design and build products that matter.

Additional information and where to find it:

Impact Electronic Solutions

Impact ES is a leading electronics manufacturing company, leveraging over 100 years of combined experience to deliver engineering-focused solutions at the highest level. Our mission is to cultivate lasting connections with each customer, achieved through the unmatched quality of our work, unwavering credibility, and the inherent value embedded in our services. For more information on Impact ES please visit <https://www.impactelectronics.com/>

VergePointe Capital

Founded in 2007, in Lake Oswego, Oregon, VergePointe Capital is an extension of their multi-family office and provides capital to established businesses with strong management teams. They focus on growth opportunities as well as allowing the management team to execute long-term strategic plans. An investment from VergePointe allows businesses to access new markets and expand capabilities. For additional information, contact Scott Roberts, Managing Director at scottr@vergepointe.com or Matthew Vance, Managing Director, at mattv@vergepointe.com. For more information on VergePointe Capital please visit www.vergepointe.com.

A little about our 4 locations:

Grants Pass

In 2018, Impact ES acquired ESAM, Inc. ESAM has been a leading value-added provider of custom cable assemblies, custom cable harnesses, electronic sub-assemblies, and other value-added products in Grants Pass, Oregon since 1974.

Cranston, Rhode Island

Impact ES acquired Bay Computer Associates, Inc. (BCA) in 2019. BCA is a leading contract engineering firm specializing in the design of high-end medical, industrial, manufacturing, and consumer products.

Vancouver, Washington

In 2021, Impact ES acquired Silicon Forest Electronics, Inc. Silicon Forest is a full-service electronics manufacturing services company, providing prototype and full-turnkey production services for a wide range of successors in the medical, defense, aerospace, unmanned systems, industrial, and instrumentation sectors.

Clearwater, Florida

Englander Enterprises, Inc. (EEI) was acquired by Impact ES in 2021. EEI helps the aerospace, defense, and homeland security industry by providing robust turnkey solutions to meet greater demands for agility, world-class quality, and the expectations of the U.S. Defense Department's "Better Buying Power" affordability initiative.